Belfort the wolf of wall street

Belfort: The Wolf of Wall Street - A Ruthless Rise and Fall **(158 characters)** Jordan Belfort's story, "The Wolf of Wall Street," chronicles his meteoric rise to wealth through fraudulent stock-selling, opulent lifestyle, and eventual downfall. This exposé reveals the dark side of Wall Street greed and the consequences of unchecked ambition. **The Wolf of Wall Street: A Deeper Dive** Jordan Belfort's tale, immortalized in the Martin Scorsese film starring Leonardo DiCaprio, is a cautionary fable of unchecked ambition and the seductive allure of easy money. It's not just a story of wealth; it's a study in human psychology, illustrating the corrosive effects of power, the normalization of unethical behavior, and the ultimately self-destructive nature of prioritizing material gain above all else. Belfort's Stratton Oakmont, initially a legitimate penny stock brokerage, morphed into a high-pressure, fraudulent operation, employing manipulative sales tactics to fleece investors. His empire, built on lies and deception, ultimately collapsed under the weight of its own corruption, resulting in Belfort's arrest, imprisonment, and subsequent struggle to rebuild his life. The narrative is not solely about Belfort's personal journey, but also serves as a critical examination of a system that allowed such rampant fraud to flourish, highlighting weaknesses in regulatory oversight and the susceptibility of investors to seductive, yet ultimately harmful, schemes.

The Stratton Oakmont Model: A Deconstruction of Fraud

Stratton Oakmont's success, or rather its fraudulent success, stemmed from a potent cocktail of aggressive sales tactics, manipulative marketing, and a carefully cultivated culture of excess. They targeted unsophisticated investors with high-pressure sales calls, often employing misleading information and outright lies to sell worthless penny stocks. The company's "boiler room" operation, depicted graphically in the film, involved dozens of brokers simultaneously making calls, creating a chaotic yet highly efficient machine for generating profits (illicitly). | Technique | Description | Effectiveness (in Fraudulent Context) | Ethical Implications | ||||| | High-Pressure Sales | Constant calls, aggressive persuasion, limited time offers. | Highly effective (short-term) | Severely unethical | | Misleading Info. | Exaggerated claims, omission of crucial details, outright lies about stocks. | Highly effective (short-term) | Severely unethical | | Pump and Dump | Artificially inflating stock prices then selling off holdings. | Highly effective (short-term) | Illegal and unethical | | Cult of Personality | Cultivating a charismatic image to build trust and loyalty among brokers. | Highly effective (short-term) | Unethical |

Regulatory Failures and the Systemic Issues

Belfort's success highlights significant failures in regulatory oversight during the period. While the Securities and Exchange Commission (SEC) and the FBI were aware of suspicious activities at Stratton Oakmont, their response was initially slow and ineffective. This lack of proactive regulatory action allowed Belfort's fraudulent scheme to operate for an extended period, causing significant financial harm to countless investors. This case serves as a reminder of the importance of robust regulatory frameworks and the need for proactive enforcement to prevent similar fraudulent activities from occurring in the future. The slow response to obvious red flags underscores the need for improvements in regulatory agencies' abilities to detect and effectively prosecute financial crimes.

The Aftermath and Lessons Learned

Belfort's eventual arrest, conviction, and imprisonment, though delayed, ultimately delivered a measure of justice. His subsequent efforts at rehabilitation and self-reflection, documented in his books and lectures, offer a complex narrative of redemption. However, the lasting impact of his actions remains a stark warning. The story of Belfort serves as a case study in corporate greed, regulatory failings, and the devastating consequences of unethical behavior. The lessons learned are applicable beyond the world of finance, offering insights into the dangers of unchecked ambition and the importance of ethical conduct in all aspects of life.

The Cultural Impact of "The Wolf of Wall Street"

The film adaptation of Belfort's memoir achieved significant cultural impact. While criticized for its explicit content and potential glorification of excess, it sparked widespread discussion about corporate ethics, the allure of wealth, and the complexities of the American Dream. It became a cultural touchstone, further igniting conversations about wealth disparity and the systemic issues that allow such schemes to thrive. The movie's enduring popularity speaks to a continued fascination with the dark side of success and the seductive power of wealth – a cautionary tale told on a grand scale. Concluding Paragraph: The story of Jordan Belfort, the "Wolf of Wall Street," is far more than a tale of riches and ruin. It is a complex and multi-layered narrative that exposes the systemic flaws that allowed a culture of greed and fraud to flourish, while simultaneously highlighting the human cost of unchecked ambition. It serves as a potent reminder of the importance of ethical conduct, robust regulatory frameworks, and the need for individuals to critically evaluate claims and avoid being seduced by the promise of easy money. Ultimately, Belfort's story functions as a cautionary tale, urging viewers and readers to reflect upon the moral consequences of their actions and the importance of integrity. Advanced FAQs: 1. **What specific legal charges were filed against Jordan Belfort?** Belfort faced charges including securities fraud, money laundering, and obstruction of justice. 2. **How much money did Belfort ultimately make through his fraudulent activities?** Estimates vary, but the amount he personally profited from his illegal activities is believed to be in the tens of millions of dollars. 3. What specific regulatory changes, if any, were implemented in the wake of the Stratton Oakmont scandal? While no single, sweeping change directly resulted from the Stratton Oakmont case, it contributed to a broader strengthening of securities regulations and increased scrutiny of boiler room operations. 4. **Did Belfort's cooperation with the FBI contribute to his lighter sentence?** Yes, Belfort's substantial cooperation with the FBI, including providing evidence against his associates, significantly contributed to the leniency of his sentence. 5. *What is Belfort's current occupation and how does it relate to his past?* Belfort now works as a motivational speaker and consultant, using his experiences to warn others about the dangers of fraud and unethical behavior. His current work represents a form of self-rehabilitation and a commitment to educating others about the pitfalls he encountered.

The name "Belfort" immediately conjures images of excess, audacious deals, and a lifestyle most of us can only dream of. When you hear "The Wolf of Wall Street," it's impossible not to think of Jordan Belfort, the man who personified the wild, often unethical, excesses of the late 1980s and 1990s stock market. But who exactly is Jordan Belfort, beyond the captivating (and sometimes horrifying) portrayal in Martin Scorsese's film? Let's dive deep into the life and legend of the original Wolf of Wall Street.

Who is Jordan Belfort? The Rise of a Notorious Financier

Born in the Bronx, New York, in 1962, Jordan Ross Belfort didn't start with a silver spoon. His early life, as he often recounts, was relatively normal. However, a glint of entrepreneurial spirit was evident even then. He began his career in the cutthroat world of finance as a junior stockbroker for L.F. Rothschild. It was here that he learned the ropes of the trading floor, a place that would become his kingdom, and later, his prison.

The stock market crash of 1987 hit L.F. Rothschild hard, and Belfort found himself out of a job. This setback, however, proved to be a crucial turning point. Instead of retreating, Belfort saw an opportunity to build his own empire. He founded Stratton Oakmont, a "boiler room" brokerage firm that would go on to become infamous for its predatory sales tactics and its massive scale of operations.

Stratton Oakmont: The Engine of Excess

Stratton Oakmont wasn't your typical investment bank. It specialized in "penny stocks," low-priced, often speculative securities. The firm employed a strategy known as the "pump and dump," a manipulative scheme where the price of a stock is artificially inflated through false and misleading positive statements, to sell the cheaply purchased stock at a higher price. Once the perpetrators sell their overvalued shares, the criminals who created the artificial demand are left with the worthless stock. Belfort and his team were masters of this. They would buy up large quantities of a stock, then use high-pressure sales tactics, often employing a legion of young, ambitious brokers, to convince unsuspecting investors to buy it.

Once the demand was artificially inflated, they would unload their shares, making astronomical profits while their clients were left holding the bag.

The culture at Stratton Oakmont was as legendary as its illegal activities. It was a testosterone-fueled environment characterized by rampant drug use, lavish parties, and a complete disregard for ethical boundaries. Belfort himself was the ringleader, fostering an atmosphere where greed and recklessness were not just tolerated but celebrated. Stories from this era paint a picture of a firm where morality took a backseat to making money, no matter the cost to others.

The Downfall: From Wall Street Titan to Federal Prison

No empire built on such shaky foundations could last forever. The sheer audacity and scale of Stratton Oakmont's operations eventually attracted the attention of regulators. The Securities and Exchange Commission (SEC) and the Federal Bureau of Investigation (FBI) began investigating the firm for stock manipulation and fraud. The walls, which once seemed so high and impenetrable, began to close in.

Charges and Conviction

The investigation culminated in 1998 with Jordan Belfort's arrest. He was indicted on charges of securities fraud, money laundering, and market manipulation. Facing substantial prison time, Belfort eventually agreed to cooperate with the authorities, turning informant against his former colleagues and partners. This cooperation, while helping to dismantle Stratton Oakmont and bring others to justice, ultimately led to his own sentencing.

In 2003, Belfort was sentenced to 22 months in federal prison for his role in the fraud. He served his time at the Fort Dix Federal Correctional Institution in New Jersey, a far cry from the opulent lifestyle he had become accustomed to. His incarceration marked the dramatic end of his reign as the undisputed Wolf of Wall Street.

Beyond the Wolf: Belfort's Post-Prison Life and Legacy

The prison sentence, however, did not signal the end of Jordan Belfort. In fact, it marked the beginning of a new chapter, one focused on redemption and leveraging his notoriety for a different purpose.

The Author and Motivational Speaker

Upon his release, Belfort penned his memoirs, "The Wolf of Wall Street," detailing his rise and fall. This book became an international bestseller, offering a raw and often shocking inside look into his life. The candid nature of his account, coupled with the inherent drama of his story, captivated readers worldwide.

The success of his memoir paved the way for another book, "Catching the Wolf of Wall Street," which continued the narrative of his exploits. More importantly, Belfort transitioned into a career as a motivational speaker and sales trainer. He established Jordan Belfort's Straight Line System, a sales training program based on his experiences and techniques at Stratton Oakmont. He now travels the globe, sharing his insights on sales, persuasion, and achieving success, albeit with a strong emphasis on ethical conduct – a stark contrast to his past.

"The Wolf of Wall Street" Film: A Cultural Phenomenon

Perhaps the most significant factor in solidifying Jordan Belfort's place in popular culture was the 2013 film "The Wolf of Wall Street," directed by Martin Scorsese and starring Leonardo DiCaprio as Belfort. The film, based on his memoir, was a critical and commercial success, earning multiple Academy Award nominations. It brought Belfort's story to a massive global audience, vividly depicting the debauchery and financial crimes that defined his Stratton Oakmont era.

The film's portrayal, while sensationalized and dramatized, resonated deeply, sparking conversations about wealth, ambition, and the darker side of the financial industry. It cemented the "Wolf of Wall Street" persona as an archetype of unchecked ambition and excess, forever linking Jordan Belfort to this powerful cultural image.

Jordan Belfort Today: Lessons Learned and Future Endeavors

Today, Jordan Belfort is a public figure who has, by all accounts, undergone a significant transformation. He openly acknowledges his past mistakes and the harm he caused. His current focus is on teaching legitimate sales techniques and ethical business practices. He emphasizes the importance of integrity and hard work, lessons he claims to have learned through his own painful experiences.

Navigating the Modern Financial Landscape

While his past is undeniably tied to illicit activities, Belfort's insights into sales psychology and motivation remain relevant. He understands how to build rapport, persuade, and close deals – skills that are valuable in any legitimate business. His journey serves as a cautionary tale, but also as an example of how one can rebuild their life and career, even after significant legal and personal challenges.

He continues to host seminars, write books, and engage with his audience, offering a unique perspective on the world of finance and business. He often addresses the ethical implications of his former actions, striving to educate others on the pitfalls of unchecked greed and the importance of responsible wealth creation.

The Enduring Allure of the Wolf of Wall Street

The story of Jordan Belfort is more than just a tale of financial success and subsequent downfall. It's a narrative that taps into our fascination with wealth, power, and the intoxicating allure of the high-stakes financial world. The term "Wolf of Wall Street" has become synonymous with aggressive, often unethical, financial maneuvering, and Jordan Belfort is the man who defined it.

His journey from a Bronx kid to a Wall Street titan, and then to a convicted felon and finally a respected (though still controversial) author and speaker, is a compelling saga. Whether you view him as a villain, a reformed character, or a complex individual who navigated the extremes of ambition, Jordan Belfort's impact on both the financial world and popular culture is undeniable. He remains a potent symbol of the intoxicating, and often dangerous, pursuit of the American Dream.

The Rise of Belfort: The Wolf of Wall Street

Belfort, the larger-than-life figure immortalized in Jordan Belfort’s best-selling memoir The Wolf of Wall Street, stands as a powerful symbol of ambition, excess, and the relentless pursuit of success in the financial world. While the book and its cinematic adaptation transformed Belfort into a cultural icon, his story transcends mere scandal—it offers a complex narrative of human drive, moral boundaries, and the seductive allure of wealth.

Origins and Public Persona

Belfort’s journey from a middle-class upbringing in North Carolina to the heart of Wall Street is as compelling as it is cautionary. His early fascination with financial markets and larger-than-life personas laid the foundation for a meteoric rise in the 1980s and 1990s. As a stockbroker, Belfort embodied the aggressive, high-stakes culture of 1990s trading, where deals were closings and networks were currencies. His flamboyant lifestyle—lavish parties, luxury cars, and unapologetic indulgence—became the defining traits of the “Wall Street Wolf,” a nickname that captured both admiration and critique. Through his storytelling, Belfort laid bare the psychological and emotional forces that drive individuals in high-pressure financial environments.

Insights from the Wolf’s Tale

The narrative of The Wolf of Wall Street is more than a cautionary tale; it serves as a mirror reflecting deeper truths about ambition, temptation, and accountability. Belfort’s story reveals how unchecked ego and the relentless chase for instant gratification can erode personal and professional integrity. Yet, beneath the glitz lies a profound exploration of how systems incentivize risk-taking and reward spectacle over substance. His rise underscores the psychological dynamics of groupthink, charisma, and the pressure to conform to elite norms—forces that remain relevant in modern finance.

Applications in Business and Personal Development

Understanding Belfort’s legacy offers valuable lessons for today’s business leaders and aspiring professionals. His career illustrates the power of networking, persuasive communication, and branding—tools essential in any competitive industry. At the same time, the cautionary aspects highlight the critical importance of ethical boundaries and self-awareness. Organizations can learn to foster cultures that reward performance without encouraging unethical behavior, balancing ambition with responsibility. For individuals, Belfort’s story serves as a reminder that true success is measured not only by wealth but by character, resilience, and long-term sustainability.

Benefits and Enduring Influence

The enduring popularity of The Wolf of Wall Street stems from its raw authenticity and unfiltered look at the darker side of capitalism. Belfort’s voice—confident, provocative, and unmistakably human—resonates with audiences navigating fast-paced, high-stakes environments. His influence extends beyond finance into broader cultural discussions about success, freedom, and the cost of chasing the American dream. The wolf continues to captivate because it challenges viewers and readers to confront uncomfortable questions about desire, discipline, and consequence.

Future Outlook: A Legacy That Evolves

As financial markets grow increasingly digital and global, the symbolic role of Belfort is adapting but not diminishing. His story remains relevant in conversations about fintech, behavioral economics, and the ethics of influence in an era of social media and viral storytelling. While the specifics of Wall Street have transformed, the timeless themes of temptation and transformation endure. Belfort’s legacy invites ongoing reflection: how do we harness ambition without losing ourselves? How do we build systems that inspire brilliance while safeguarding integrity? These questions ensure that the Wolf of Wall Street remains not just a figure of the past, but a guiding symbol for the future.

Belfort: The Wolf of Wall Street - Beyond the Billion-Dollar Bluster

The name Jordan Belfort conjures a potent cocktail of excess, ambition, and unapologetic avarice. Immortalized in Martin Scorsese's cinematic tour de force, "The Wolf of Wall Street," Belfort transitioned from a convicted felon to a global phenomenon, his story a cautionary tale and a perverse aspirational fantasy rolled into one. But beyond the lavish yachts, mountains of cocaine, and the infamous "pump and dump" schemes, lies a complex narrative of human nature, the allure of wealth, and the seductive power of the American Dream, twisted into a nightmarish reality.

The Genesis of the Wolf: From Humble Beginnings to Wall Street Dreams

Jordan Ross Belfort wasn't born into privilege. His early life in Queens, New York, was characterized by a more grounded reality. Yet, even as a child, glimpses of his future persona emerged. He was a hustler, a salesman driven by an insatiable

desire to get ahead. This innate drive, coupled with a keen understanding of persuasion, would later form the bedrock of his empire. His initial foray into finance wasn't glamorous; it began with a stint at a reputable firm, where he learned the ropes of the stock market. However, the structured environment of Wall Street, with its inherent limitations, soon proved too constricting for Belfort's unbound ambition.

Stratton Oakmont: Building an Empire on the Backs of Others

The true genesis of the "Wolf" arrived with the founding of Stratton Oakmont in 1989. Initially a small brokerage house, it quickly morphed into a sprawling, boiler-room operation that epitomized the excesses of the era. Stratton Oakmont specialized in "penny stocks," low-priced, thinly traded securities that were ripe for manipulation. Belfort and his band of ambitious, often ethically bankrupt, brokers employed aggressive, high-pressure sales tactics to push these stocks onto unsuspecting investors. The mantra was simple: sell, sell, sell, regardless of the underlying value or the investor's financial well-being. This predatory business model, often referred to as a "pump and dump" scheme, involved artificially inflating the price of a stock through false and misleading positive statements, only to sell their own holdings at the inflated price before the stock collapsed, leaving investors with worthless shares.

The Psychology of Persuasion: Belfort's Masterclass in Manipulation

Belfort's success, however unsavory, was undeniably built on a profound understanding of human psychology and the art of persuasion. He didn't just sell stocks; he sold dreams, aspiration, and the intoxicating promise of quick riches. His sales teams at Stratton Oakmont were trained to identify vulnerabilities, exploit insecurities, and craft narratives that appealed to investors' greed and FOMO (fear of missing out). Belfort himself was a charismatic orator, capable of inspiring fierce loyalty and unwavering belief in his vision. His infamous pep talks, often fueled by drugs and alcohol, instilled a sense of invincibility in his brokers, encouraging them to push boundaries and disregard ethical considerations. This mastery of psychological manipulation, a key element in the story of Jordan Belfort, is a recurring theme in discussions about Wall Street excesses.

The Cult of Excess: A Life Beyond the Law

The narrative of Jordan Belfort is inextricably linked to the rampant debauchery that defined Stratton Oakmont. The company culture was a hedonistic free-for-all, where lavish parties, illegal substances, and sexual liaisons were commonplace. Belfort himself was at the epicenter of this storm, indulging in a lifestyle that would make even the most seasoned playboy blush. This unbridled excess wasn't merely a byproduct of his wealth; it was a deliberate cultivation of an image, a demonstration of power and a reward system for his employees. The SEC (Securities and Exchange Commission) and the FBI (Federal Bureau of Investigation) were the inevitable shadows lurking at the edges of this glittering, yet fragile, empire. The pursuit of illicit gains inevitably led to legal repercussions, and the story of Jordan Belfort is a stark reminder of the consequences of operating outside the bounds of the law.

The Downfall: From Kingpin to Convict

The house of cards eventually collapsed. The relentless pursuit of wealth and the flagrant disregard for regulations drew the attention of law enforcement. Belfort's illegal activities, including securities fraud, money laundering, and insider trading, led to his arrest in 1998. The subsequent investigation and his eventual plea deal saw him sentenced to prison. His cooperation with authorities in prosecuting other corrupt financiers marked a turning point, transforming him from a notorious criminal into an informant. The fall from grace was as spectacular as the rise, a stark illustration of the transient nature of ill-gotten gains.

From Prison to Public Speaker: The Reinvention of Jordan Belfort

The story of Jordan Belfort didn't end with his incarceration. Upon his release, he embarked on a remarkable reinvention. Leveraging his notoriety and the global fame brought by the movie "The Wolf of Wall Street," Belfort transformed himself into a motivational speaker and sales guru. He now teaches the same persuasive techniques he once employed for illicit

gain, albeit ostensibly for legitimate business purposes. His seminars, often commanding substantial fees, attract aspiring entrepreneurs and sales professionals eager to learn from the man who embodied both the pinnacle and the nadir of Wall Street ambition. This transition is a fascinating case study in personal branding and the enduring allure of success, even when rooted in a morally compromised past. The public's fascination with Jordan Belfort continues, as evidenced by the continued search for "Wolf of Wall Street Jordan Belfort," "Jordan Belfort net worth," and "Jordan Belfort books."

The Legacy of the Wolf: A Cautionary Tale and a Lingering Fascination

Jordan Belfort's story is more than just a tale of financial crime and redemption (or at least, a transformation). It's a potent commentary on the American Dream, its seductive promises, and the ethical compromises individuals are willing to make in its pursuit. The "Wolf of Wall Street" phenomenon, fueled by the book and the film, has cemented Belfort's place in popular culture. He represents a dark, alluring side of capitalism – the unchecked ambition, the thrill of the deal, and the intoxicating power of wealth. While his methods were undoubtedly criminal and caused immense harm to countless individuals, the enduring fascination with his story speaks to a deeper societal undercurrent. People are drawn to the audacity, the excess, and the sheer audacity of his actions. Understanding Jordan Belfort requires looking beyond the surface-level glitz and glamour to the complex interplay of ambition, ethics, and the relentless pursuit of more, a narrative that continues to resonate in the world of finance and beyond.

SEO Keywords:

Jordan Belfort, Wolf of Wall Street, Stratton Oakmont, pump and dump, securities fraud, financial crime, motivational speaker, sales guru, Martin Scorsese, Leonardo DiCaprio, American Dream, Wall Street, business ethics, personal branding, Jordan Belfort net worth, Wolf of Wall Street Jordan Belfort, Jordan Belfort books, boiler room, penny stocks, money laundering, insider trading, FBI, SEC, cautionary tale.

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As technology continues to advance, digital books will remain a central component of modern education and information

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In conclusion, downloading Belfort The Wolf Of Wall Street exemplifies the strengths of modern digital learning. It combines accessibility, functionality, affordability, and ethical responsibility into a single, powerful resource. By leveraging reputable platforms and engaging thoughtfully with digital content, users can unlock the full potential of Belfort The Wolf Of Wall Street and continue their journey of personal and professional growth in the digital era.

Questions & Answers About belfort the wolf of wall street

No	Question	Answer
1	What's the real story behind Jordan Belfort's rise and fall depicted in 'The Wolf of Wall Street'?	Jordan Belfort's story, as portrayed in the film, centers on his aggressive and often illegal stockbroking tactics at Stratton Oakmont in the late 80s and early 90s. He amassed a fortune through fraudulent schemes like pump-and-dump, but his excesses and illicit activities ultimately led to his downfall and a prison sentence.
2	Is 'The Wolf of Wall Street' a factual representation of Jordan Belfort's life, or is it dramatized?	While the movie is based on Belfort's autobiographical books, it's a highly dramatized and exaggerated account. Director Martin Scorsese amped up the hedonism and extreme behaviors for cinematic effect, meaning it's entertaining but not a documentary-level portrayal of every single event.
3	What was Jordan Belfort's primary business strategy that made him so successful (and infamous)?	Belfort's success, and infamy, stemmed from his firm Stratton Oakmont's use of the 'pump-and-dump' scheme. They would inflate the price of penny stocks through aggressive sales tactics and misleading information, then sell their own holdings at the inflated price, leaving unsuspecting investors with worthless stock.
4	How did Jordan Belfort go from Wall Street success to prison?	Belfort's lavish lifestyle, extensive drug use, and the illegal activities of Stratton Oakmont attracted the attention of the SEC and the FBI. Ultimately, he was convicted of securities fraud and money laundering, leading to a 22-month prison sentence.
5	What is Jordan Belfort doing now, after his time in prison?	Since his release, Jordan Belfort has reinvented himself as a motivational speaker and sales trainer. He lectures on sales techniques, ethics, and success, often drawing on his past experiences to illustrate his points.
6	What are the main lessons about greed and excess we can learn from 'The Wolf of Wall Street' narrative?	The film serves as a cautionary tale about unchecked greed, the corrupting influence of immense wealth, and the destructive consequences of prioritizing profit over ethics. It highlights how a pursuit of pleasure and power can lead to moral decay and personal ruin.
7	Does Jordan Belfort regret his past actions, and how does he address them today?	Belfort has publicly stated that he regrets the harm caused by his actions. He often frames his past as a learning experience and emphasizes the importance of ethical business practices in his current motivational speaking engagements, though some critics remain skeptical of the sincerity of his remorse.

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